March 1, 2017

Barry Wood Director Assessment Division Department of Local Government Finance Indiana Government Center North 100 North Senate Ave. N1058 (B) Indianapolis, IN 46204

Dear Barry,

Cathi Gould with Tyler Technologies has completed the 2017 ratio study for Vermillion County. All sales deemed valid for the period January 1, 2016 – December 31, 2016 including multi-parcel sales have been used. The market in Vermillion County is static, the sales that are occurring, outside of family and forced sales, are not increasing but stable exhibiting more typical marketing times.

## **Residential Vacant and Improved**

The vacant sales that occurred where either changed after sale or had a family connection, resulting in no valid sales. New neighborhoods have been created for new subdivisions, row-type dwellings and mobile home parks and factors applied when necessary to bring the neighborhoods within IAAO standards. Foreclosed sales have been reviewed by neighborhood to determine if that was the normal market for the area.

For improved residential parcels, we concluded the following: Clinton, Eugene, and Highland had an adequate number of sales and could stand on their own; Helt and Vermillion were combined based upon location and similarity of economic factors.

## **Commercial and Industrial Vacant and Improved**

The majority of Commercial and Industrial parcels are in one township and a very low level of sale activity is taking place. Because of the lack of sales Commercial and Industrial properties have been grouped together countywide to analyze the market

trends. The extrapolation method and the land to building ratio were used to verify that the land was reasonable for the market.

## **Summary**

All residential neighborhoods were reviewed and trending factors were applied accordingly.

We have included an explanation of sales that were originally submitted as valid and later deemed invalid. In addition, we included an explanation of sales that were originally deemed invalid and later deemed valid.

If you have any questions, please contact Cathi Gould 317-402-7262, <a href="mailto:cathi.gould@tylertech.com">cathi.gould@tylertech.com</a> or myself.

Respectfully,

Paige Kilgore Vermillion County Assessor